

Financial results 2017 and Budget 2018

2016 was the first year with a positive financial result since a couple of years. 2017 we have had the plan to invest money in activities, for example the ETM in Planica (SLO). We planned a minus from about **8.850 Euro** - 2017 we have also a positive financial result!

1 Plan and result 2017

We have had an **income of 47.123,45 Euro** and **expenditures of 41.928,47 Euro**, so that we have again a surplus of **5.194,98 Euro**. We have this result because of the two big tournaments (ECh U18/U21 and the European Championship Seniors) and the payment of our Sponsor (Ju Sports).

chart 1: Plan and result 2017

	2017	
<u>Income</u>	Result	Plan
Income	47.123,45 €	30.750,00 €
Expenditure	41.928,47 €	39.600,00 €
Result	5.194,98 €	-8.850,00 €

The next chart shows the details from 2017:

chart 2: details to the plan and result 2017

<u>Income</u>	acutal	Plan
googdwill ambit	0,00 €	0,00 €
investment management	0,00 €	0,00 €
Activities	42.623,45 €	26.100,00 €
Buisness operations	4.500,00 €	4.650,00 €
Income total	47.123,45 €	30.750,00 €
Expenditure		
googdwill ambit	20.129,86 €	26.500,00 €
investment management	174,03 €	300,00 €
Activities	17.657,67 €	10.000,00 €
Buisness operations	3.966,91 €	2.800,00 €
Expenditure total	41.928,47 €	39.600,00 €
Income	47.123,45 €	30.750,00 €
Expenditure	41.928,47 €	39.600,00 €
Result	5.194,98 €	-8.850,00 €

In the Budget (result) is also the outstanding Money from the Balkan Open 812,50 Euro. Not in the Budget is the share of the fee World Cup U15 and World Championship Seniors. These events are at the end of the year, so that we planed the income in 2018.

Our bank account shows in total at the end of the year a deposit from about 47.622,21 Euro. The next chart shows the deposit at the end of the year (2015 – 2017).

chart 3: bank account 31.12. (end off the year) 2015 - 2017

Bank	31.12.2015	31.12.2016	31.12.2017
BNL	27.945,21 €	- €	- €
Volksbank #1397249		12.282,15 €	7.422,61 €
Volksbank #37583766		30.000,00 €	40.000,00 €
Volksbank VISA		- €	- €
Bank deposits	27.945,21 €	42.282,15 €	47.422,61 €
cash	3.295,54 €	- €	- €
total	31.240,75 €	42.282,15 €	47.422,61 €
Groth from the previous year		11.041,40 €	5.140,46 €

Since the new board works together in this composition we have a surplus from 2015 till 2017 from 16.181,86 Euro.

Thanks for the good team work 2017 and thanks to our active members!

2 The Budget 2018

2018 we will also invest money in education and in meetings to develop Jiu-Jitsu in Europa and worldwide. We will be held (already done) a referee education meeting (in the Netherlands) and some other activities. The next chart shows the Budget 2018.

chart 4: Budget 2018 (overview)

Income	Plan
goodwill ambit	0,00 €
investment management	0,00 €
Activities	36.550,00 €
Buisness operations	4.650,00 €
Income total	41.200,00 €
Expenditure	
goodwill ambit	24.900,00 €
investment management	200,00 €
Activities	18.850,00 €
Buisness operations	3.500,00 €
Expenditure total	47.450,00 €
Income	41.200,00 €
Expenditure	47.450,00 €
Result	-6.250,00 €

2018 we plan also a minus from about 6.250 Euro. The next charts shows the details of our plan for 2018.

chart 5: Budget 2018 (detail)

<u>Income total</u>		41.200,00 €
<u>goodwill ambit</u>		
Membership fees (part of the JJIF)	1100	
donate	1110	
other	1120	
<u>investment management</u>		
interest	2100	
surrender of marketing rights	2110	
other	2120	
<u>Activities</u>		36.550,00 €
JJIF World Championship and World Cups	3100	2.000,00 €
European Championship senior	3110	9.000,00 €
European Championship juniors (U21) aspirants (U	3120	10.500,00 €
European Cup U15	3130	750,00 €
European Duo Cup	3135	2.500,00 €
Continantal JJIF-Rankinglist-Tournaments	3140	8.000,00 €
Europen Challenge Cup Tournaments	3150	
European Master Tournament	3160	500,00 €
Referee Courses	3170	2.500,00 €
Summencamp JJEU	3180	500,00 €
other activities	3190	300,00 €
<u>Buisness operations</u>		4.650,00 €
Sponsoring	4100	4.500,00 €
Merchedaising and JJEU Shop	4110	150,00 €
others	4120	

<u>Expenditure total</u>		47.450,00 €
<u>goodwill ambit</u>		24.900,00 €
<i>Membership fee</i>	5100	
<i>Administration Office</i>	5110	0,00 €
<i>insurance</i>	5120	
<i>Awarding</i>	5130	2.500,00 €
<i>General Assembly JJEU</i>	5140	1.500,00 €
<i>General Assembly / Session JJIF</i>	5150	4.500,00 €
<i>Boardmeetings</i>	5160	2.250,00 €
<i>President</i>	5170	2.000,00 €
<i>Vice-President (1st)</i>	5180	1.000,00 €
<i>Vice-President (2cd)</i>	5190	350,00 €
<i>Vice-President (3rd)</i>	5200	350,00 €
<i>General Secretary</i>	5210	1.000,00 €
<i>Sport Director</i>	5220	350,00 €
<i>Referee Direktor</i>	5230	500,00 €
<i>Committee</i>	5240	1.500,00 €
<i>Mediateam</i>	5250	250,00 €
<i>Regions</i>	5260	500,00 €
<i>other</i>	5270	2.000,00 €
Buchführung (Onexma, Fink, StB)		
<i>Workshop and Development Weekend (ETM)</i>	5280	0,00 €
<i>Workshop Development Referee (education)</i>	5290	4.350,00 €
<u>investment management</u>		200,00 €
interest	6100	
account management	6110	200,00 €
other	6120	
<u>Activities Total</u>		18.850,00 €
<i>JJIF World Championship and World Cups</i>	7100	1.000,00 €
<i>European Championship senior</i>	7110	7.000,00 €
<i>European Championship juniors (U21)/aspirants (</i>	7120	4.250,00 €
<i>European Cup (U15)</i>	7130	750,00 €
<i>European Duo Cup</i>	7140	750,00 €
<i>Continantal JJIF-Rankinglist-Tournaments</i>	7140	2.500,00 €
<i>Europen Challenge Cup Tournaments</i>	7150	0,00 €
<i>Europen Master Tournaments</i>	7160	0,00 €
<i>Referee Courses</i>	7170	1.500,00 €
<i>Summercamp JJEU</i>	7180	350,00 €
<i>Wintercamp JJEU</i>	7185	
<i>other activities</i>	7190	750,00 €
<u>Buisness opertions</u>		3.500,00 €
advertising costs	8000	
Merchedaising and JJEU Shop	8010	1.500,00 €
webpage	8020	1.000,00 €
media	8030	500,00 €
tax	8040	